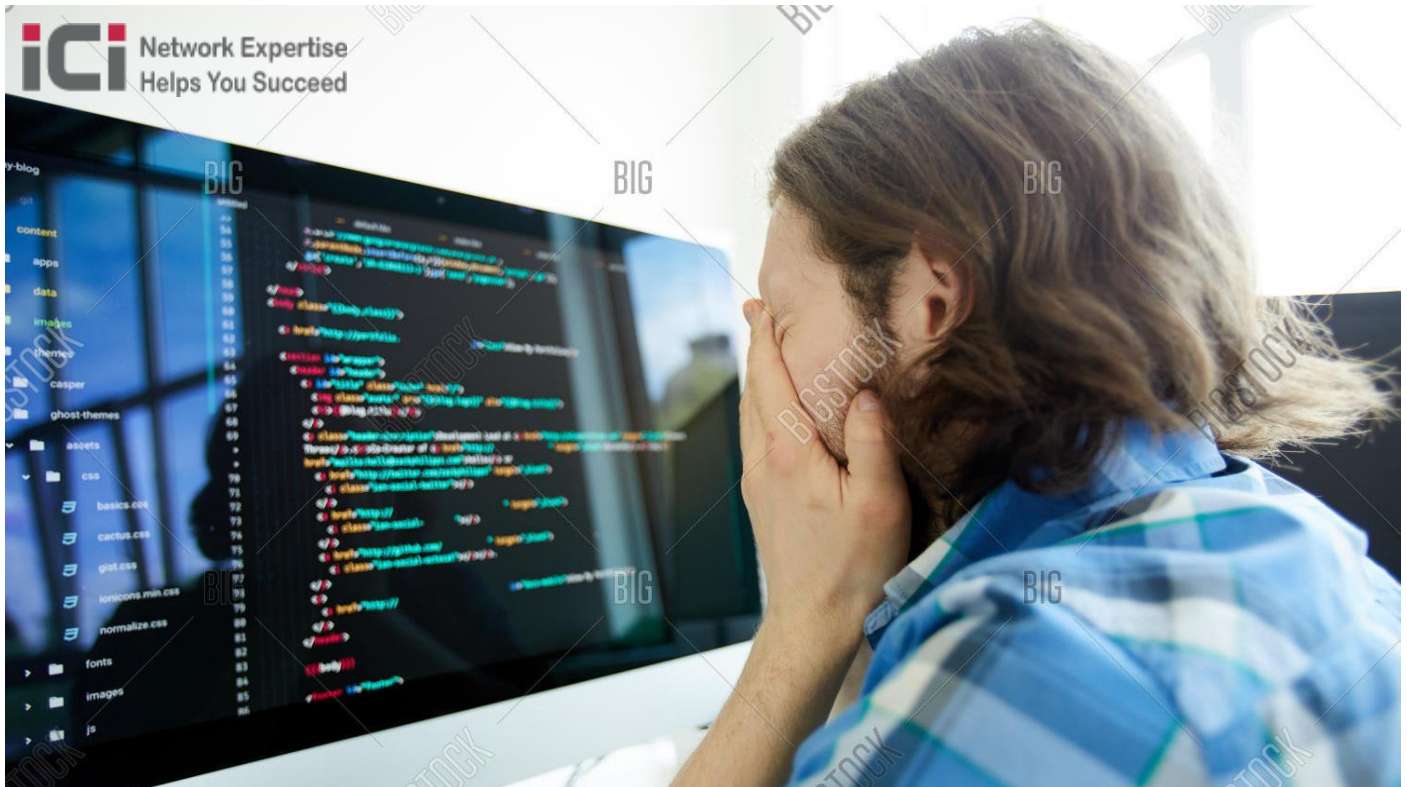


A Private Cloud with ICI-Refurbished Hardware Systems

The Web Developing and Hosting Business is difficult **not** because of programming. You love programming and work very hard, but it's just difficult to continuously earn money, **Why?**



1. You start with public cloud like AWS, but you soon realize Cloud's per-byte cost is too high (10~20 times of own hardware) when your project grows, especially for projects related to multimedia or the latest wave of videos.
2. You keep spending on public cloud as "Operational Expense", but your sales revenue is **Project Based** – this inequality is **wrong** from the start.
3. Enterprise and government customers ask you, how do you guarantee the **integrity, security and availability of their critical data and applications** along the growth? You did not worry about these questions but now they came to you.
4. **You start building your own servers or private cloud**, and encountered below issues.
 - a) You don't have extra time to handle the hardware.
 - b) Hiring a reliable hardware engineer is too expensive.
 - c) Buying brand-new server with vendor warranty is too expensive and the vendors always want to upsell.
 - d) Buying used server is very risky because you don't know when the hardware will go down.
 - e) Used equipment dealers' attitude, spare parts, and knowledge are not enough to support you.
 - f) Setting up and managing the servers in collocation center is exhausting.

Are You Stuck?

ICI Solution – A Private Cloud with ICI-Refurbished Server and Storage Systems

- Fixed Investment, Scalable Revenue, Continuous Growth.
- 10~40% Cost of New Hardware or Public Cloud for Same or Higher Performance.
- 3%~6% of Initial investment per year for Maintenance and Operation.
- Default 3 Year Warranty of Hardware and Software, Plus Extra Lifelong Care.
- Comprehensive Support of Mainstream O/S – RHEL, CentOS, VMware, Win Server



Good Servers and Storage

- ICI-Refurbished Server @Guaranteed Low Cost
- High Performance CPU, SSD, Memory and I/O
- Carefully Calculation of Price-Performance Ratio
- Easy Scale-up and Scale-out, no Vendor Lock-in

Good Tech Support

- Good Connection with local ISP and IDC
- Strong Tech in Critical Network and System
- Reliable Local Enterprise-class Engineering Team
- Local Spare Parts for Most Common Systems



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